

Opera II—Top Ten User Tips

PIM (pegasus instant messaging for Opera II) is very under utilized in Africa.

Moment by moment can you monitor transactions (and resultant balances) being processed in your information systems for out of line or exceptional situations? NOT A CHANCE !

And how quickly do you currently hear about exception situations in your enterprise software? Within minutes or could it take days, maybe even weeks before you hear about them?

Declare what value would you put on being notified ‘real-time’ that one of your top twenty best selling stock items has dropped below its defined re-order level? R10? Maybe R10 010?

Perhaps being informed promptly about items invoiced at ‘suspect’ margins would enable you to isolate excessive discounting and also indicate products with wrong selling prices.

In case stock is crucial to you, would an automated report of overdue orders, from suppliers, help you to manage the business better? YES

Maybe your reps would be motivated by seeing their PTD sales performance on their screens every morning as they log in.

PIM does all of this and much more. Let your imagination run riot.

In case you suspect this is nothing more than “sales-speak”, we have added a free PIM task to our website (go to ‘Software / Enhancements’) which lists customers added to your sales ledger in the past month (it shows the balance and turnover of each new customer as well). **DOWNLOAD IT and test drive this PIM task.** It is always exciting to see new customers dealing with your business.

If you need any help with putting PIM into service in your business call your Pegasus partner or ourselves straight away.

MAD ABOUT PIM

**Pegasus MPower
Tip 6 of 10.**

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▶ PIM

More information helps you use Opera II better which in turn helps the business do better.



Worth a try, we say!

**PIM enables
pro-active
management**

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